



54th ASCO Annual Meeting, Chicago

Roche Analyst Event Monday, 4 June 2018



Agenda



Welcome

Karl Mahler, Head of Investor Relations

Highlights in cancer immunotherapy

Alan Sandler, Global Head Lung Cancer Franchise

Biomarkers in the era of cancer immunotherapy

Priti S. Hegde, Ph.D., Oncology Biomarker Development

Highlights late stage portfolio outside cancer immunotherapy

Sandra Horning, M.D., Chief Medical Officer and Head Global Product Development

Oncology strategy update

Daniel O'Day, CEO Roche Pharmaceuticals

Q&A



Welcome

Karl Mahler

Head of Investor Relations

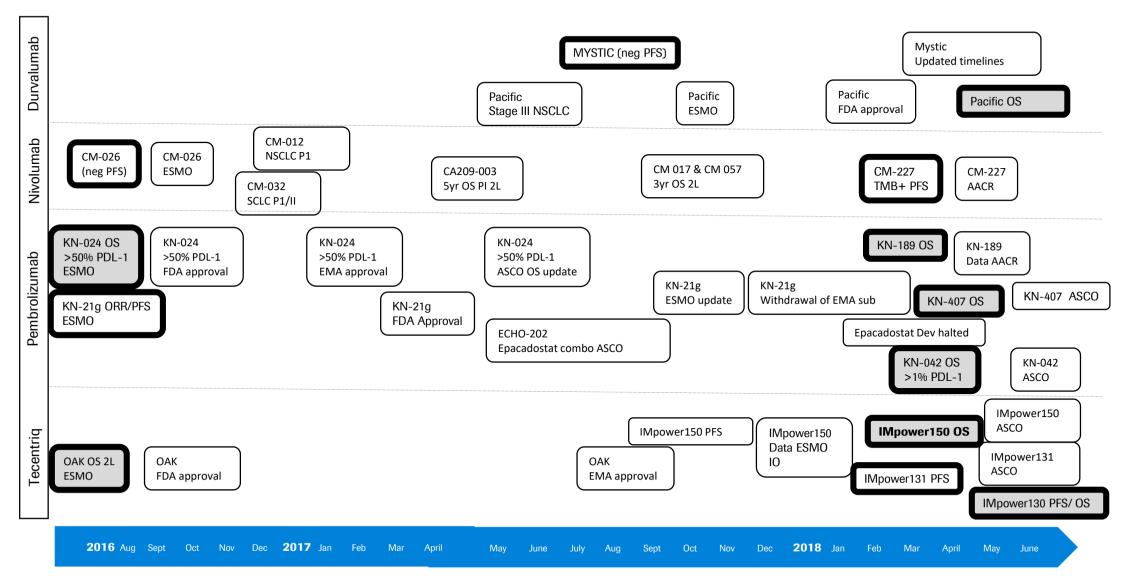


1L non-sq NSCLC evolving options



Crowded news flow in the CIT lung cancer space

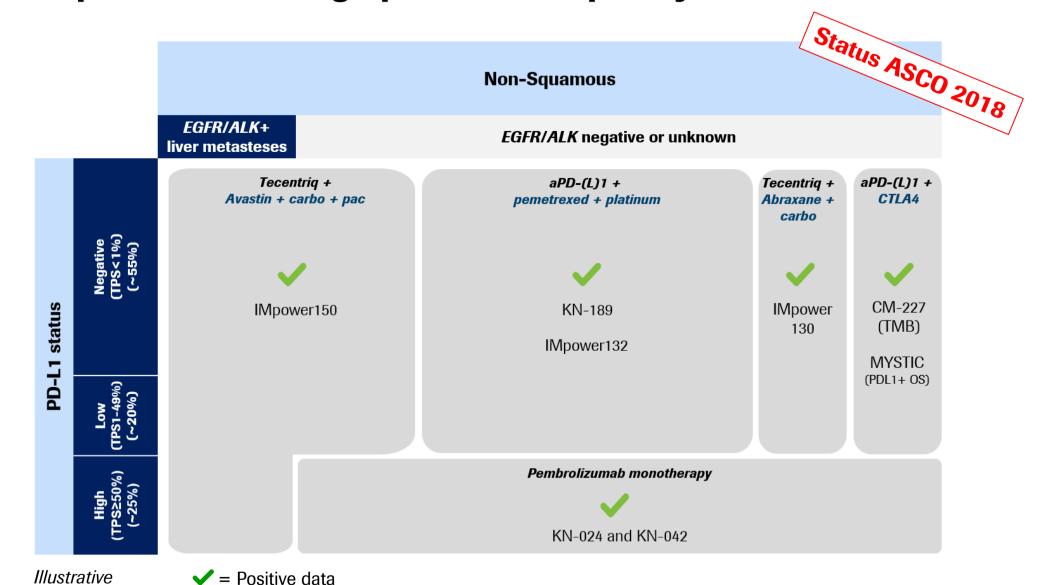




Key trial readouts highlighted



1L non-sq NSCLC evolving options - Complexity increases





Highlights in cancer immunotherapy

Alan Sandler, M.D.

Global Head Lung Cancer Franchise



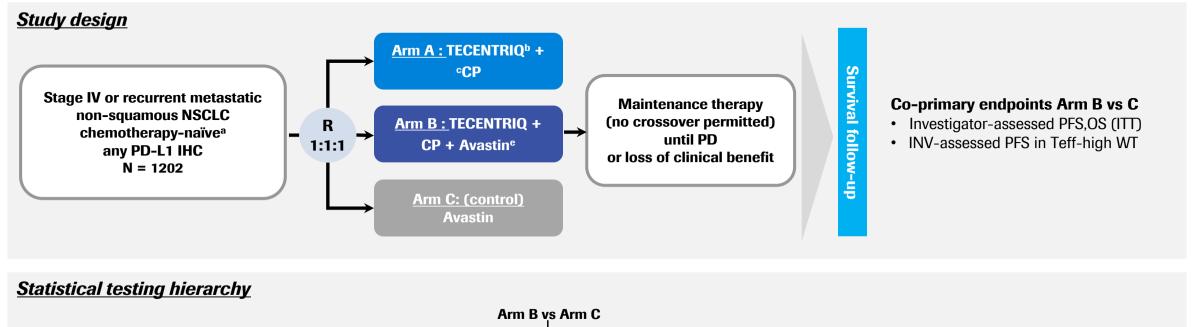
IMpower150: Tecentriq + chemo ± Avastin in 1L non-sq NSCLC

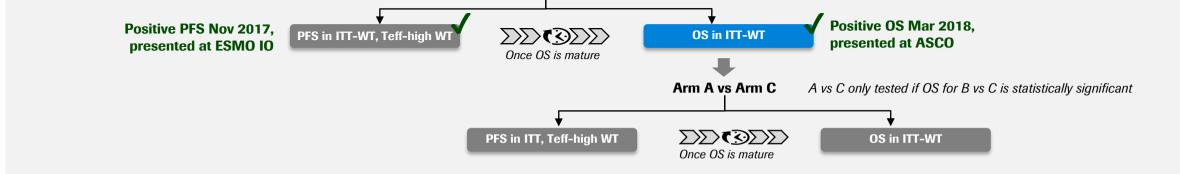
IMpower131: Tecentriq + chemo in 1L sq NSCLC

GO30140: Tecentriq + Avastin in 1L HCC

IMpower150 study design





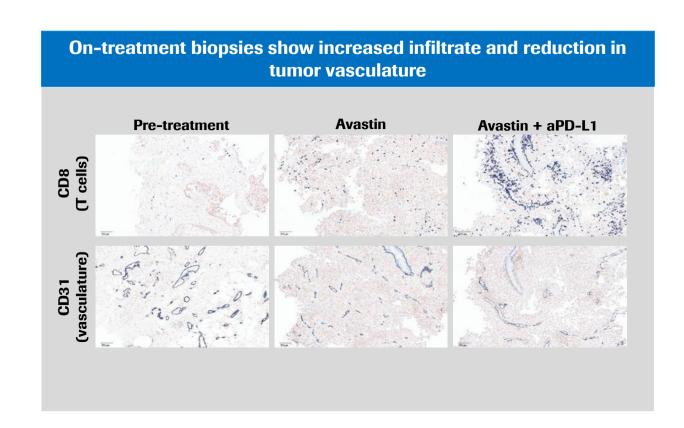


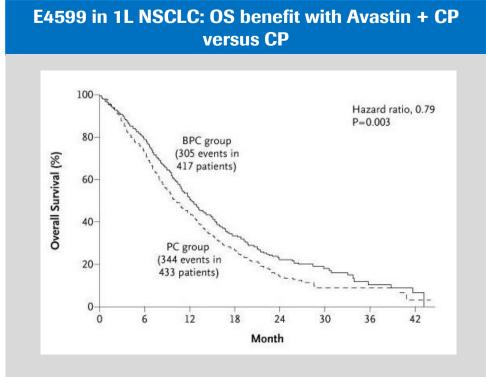
^a Patients with a sensitizing *EGFR* mutation or *ALK* translocation must have disease progression or intolerance of treatment with one or more approved targeted therapies.

b Tecentrig: 1200 mg IV q3w. CP carboplatin: AUC 6 IV q3w; paclitaxel: 200 mg/m² IV q3w. Bevacizumab: 15 mg/kg IV q3w. ITT-WT refers to patients without EGFR or ALK genetic alterations.



Combination with Avastin *Increased T cell infiltration and clinical activity*

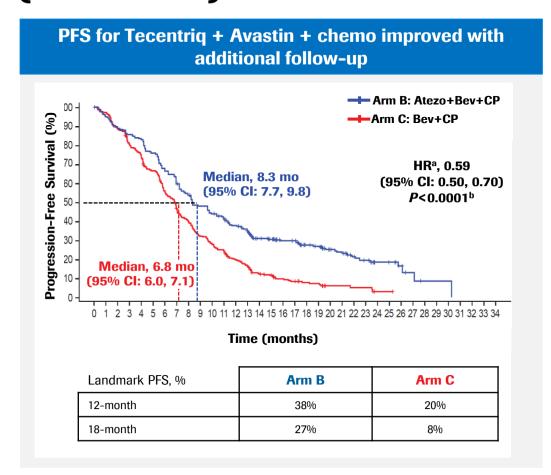


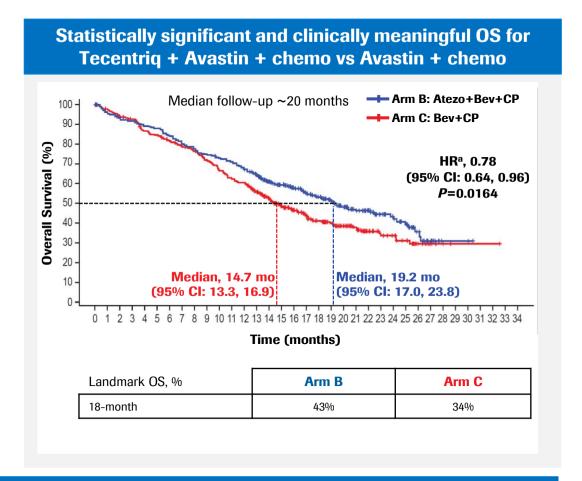


Understanding the immune modulatory properties of a-VEGF have guided the regimens for IMpower150, IMmotion151 and IMbrave150



IMpower150: Co-primary PFS and OS endpoints met in ITT-WT (Arm B vs C)

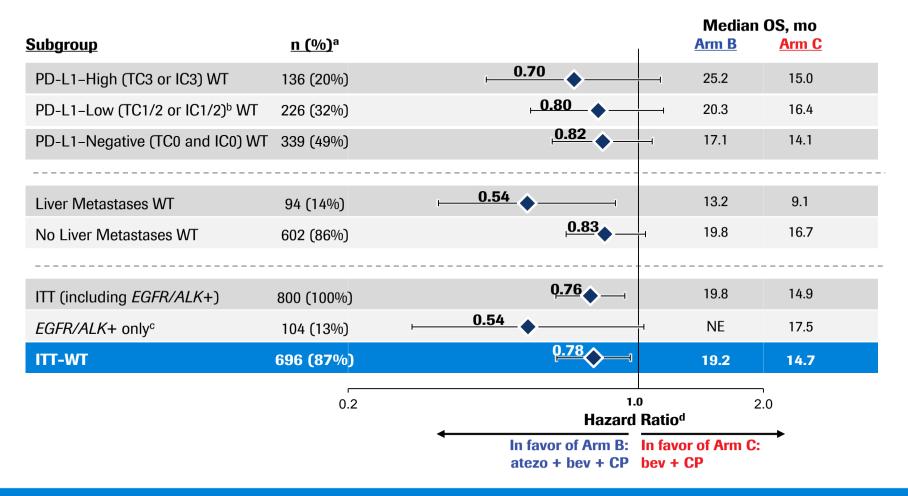




Arm A vs C: Positive trend toward OS benefit with Tecentriq + chemo vs Avastin + chemo; final OS analysis expected in 2019

Meaningful OS in key subgroups (Arm B vs C)



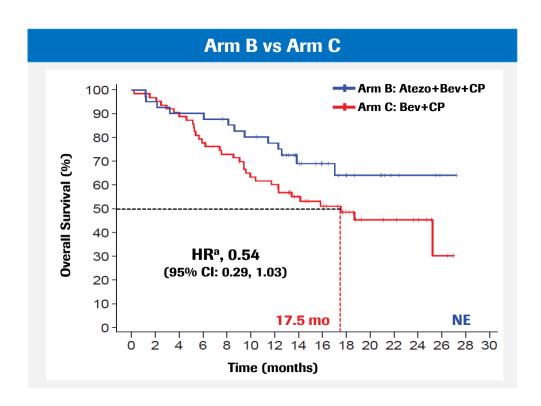


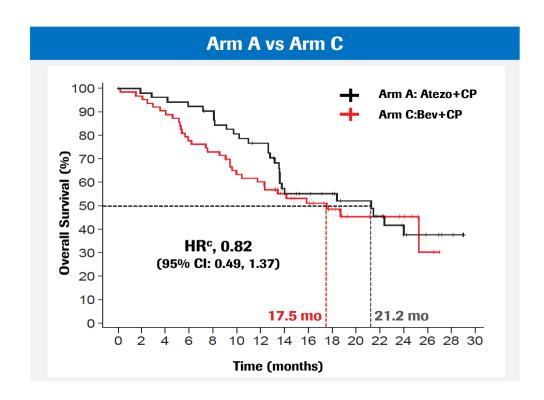
OS benefit with Tecentriq + Avastin + chemo observed across all subgroups, including patients with sensitizing EGFR or ALK genomic rearrangements, liver metastases at baseline and PD-L1 expression subgroups

^a Prevalence % for PD-L1 IHC and liver metastases subgroups out of ITT-WT (n=696); prevalence of ITT, *EGFR/ALK*+, and ITT-WT out of ITT (n=800). ^b Mutually exclusive subgroup that excludes TC3 or IC3 patients from the TC1/2/3 or IC1/2/3 subgroup. ^c Patients with a sensitizing *EGFR* mutation or *ALK* translocation must have disease progression or intolerance of treatment with one or more approved targeted therapies. ^d Stratified HR for ITT-WT; unstratified HR for all other subgroups. Data cutoff: January 22, 2018



Addition of Avastin to Tecentriq and chemo prolongs survival of EGFR/ALK+ patients

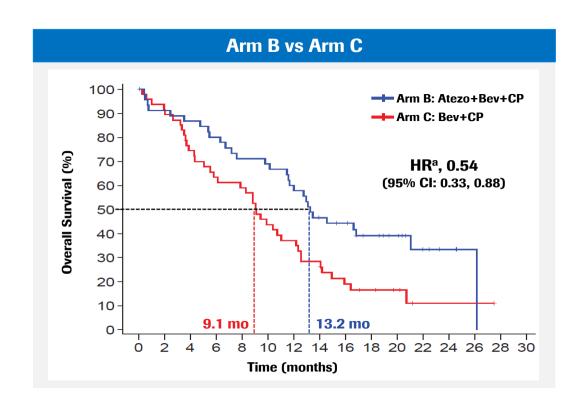


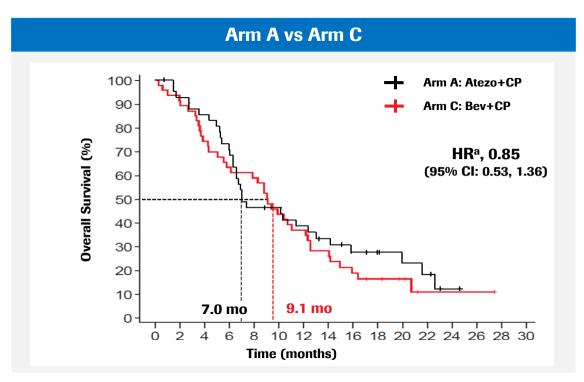


Addition of Avastin to Tecentriq and chemo led to clinical benefit in patients with EGFR/ALK genomic alterations supporting previous reports of Avastin efficacy in these patients¹



Addition of Avastin to Tecentriq and chemo prolongs survival of patients with liver metastases





Adding Avastin to Tecentriq and chemo led to clinical benefit in patients with liver metastases supporting previous reports of Avastin efficacy in these patients¹

IMpower150 conclusions



- Co-primary PFS and OS endpoints met with a statistically significant and clinically meaningful PFS and OS benefit for Tecentriq + Avastin + chemo (Arm B) vs Avastin + chemo (Arm C) in 1L non-squamous NSCLC
- OS benefit with Tecentriq + Avastin + chemo observed across all subgroups, including PD-L1 expression subgroups, patients with sensitizing EGFR or ALK genomic rearrangements, and patients with liver metastases at baseline
 - Supports previous reports of Avastin efficacy in these patient populations^{1,2}
- Tecentriq in combination with chemo ± Avastin continued to be well tolerated and its safety profile was consistent with the known safety risks of the individual therapies

Tecentriq + Avastin + chemo combination provides a new treatment option for key patient populations with EGFR or ALK genomic rearrangements, and liver metastases



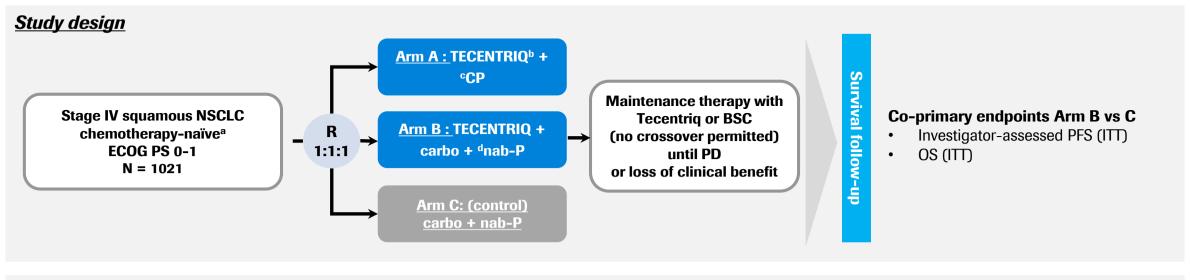
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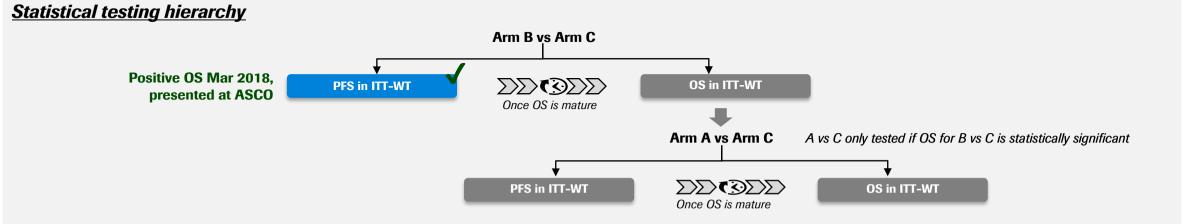
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GO30140: Tecentriq + Avastin in 1L HCC

IMpower131 study design



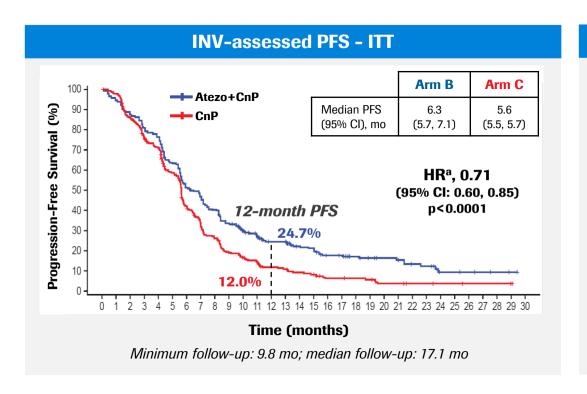


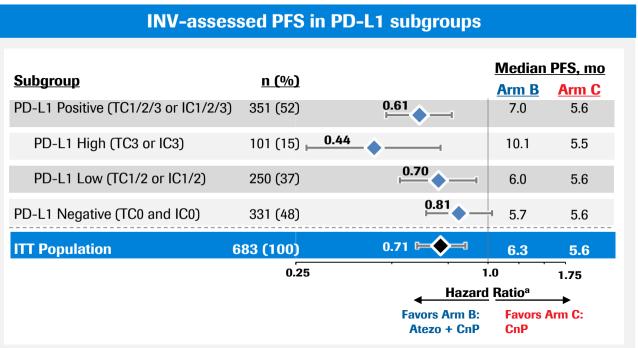


^aITT population includes patients with EGFR mutations and ALK translocations; patients with a sensitizing EGFR mutation or ALK translocation must have disease progression or intolerance of treatment with one or more approved targeted therapies. ^b Tecentriq: 1200 mg IV q3w. ^c CP: carboplatin AUC 6 IV q3w; paclitaxel 200 mg/m2 IV q3w. ^d nab-P: nab-paclitaxel 100 mg/m2 IV qw

PFS and subgroups in ITT (Arm B vs Arm C)



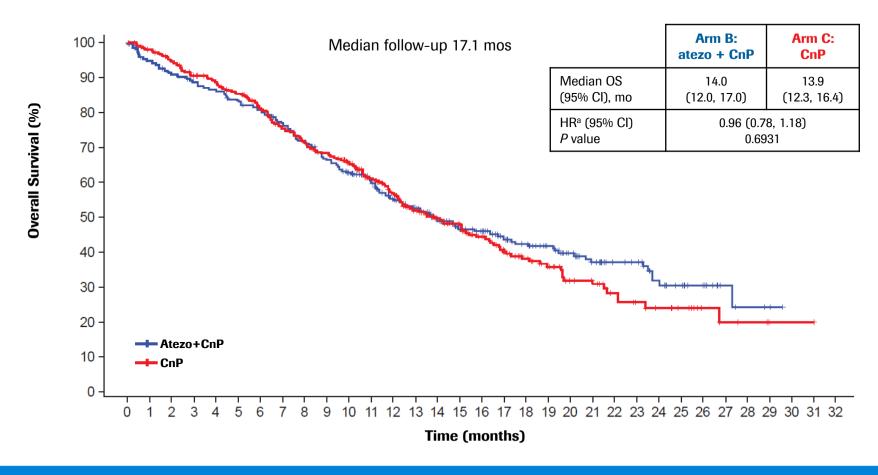




PFS benefit with Tecentriq + CnP (Arm B) vs CnP (Arm C) observed across all PD-L1-expressing subgroups, enriched with higher PD-L1 expression







Next interim OS analysis anticipated in H2 2018

IMpower131 summary

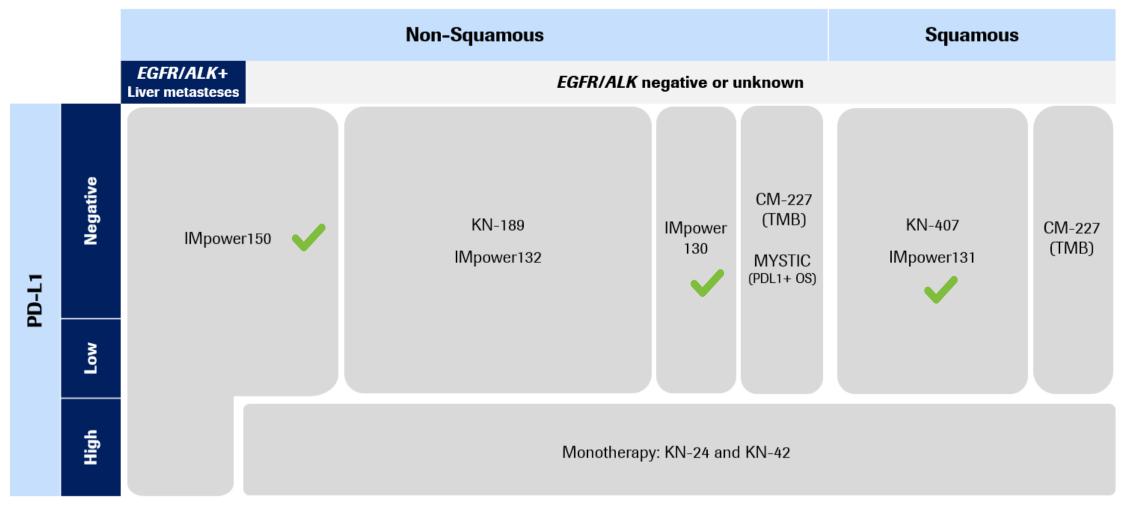


- Study met co-primary endpoint of investigator-assessed PFS in Arm B vs Arm C in the ITT population
- PFS benefit with Tecentriq + CnP (Arm B) vs CnP (Arm C) was observed across all PD-L1-expressing subgroups, and was enriched in subgroups with higher PD-L1 expression
- Tecentriq + CnP median PFS in-line with other CIT + chemo combinations
- ORR numerically improved with enrichment by PD-L1 status
- OS benefit not significant at this time, with high cross-over to subsequent immunotherapy observed (42%). OS continues to be followed, with the next interim OS analysis anticipated later in 2018
- Tecentriq plus carboplatin and nab-paclitaxel has a manageable safety profile consistent with known safety risks of the individual therapies; no new safety signals were identified

Evolving landscape in 1L NSCLC

Roche

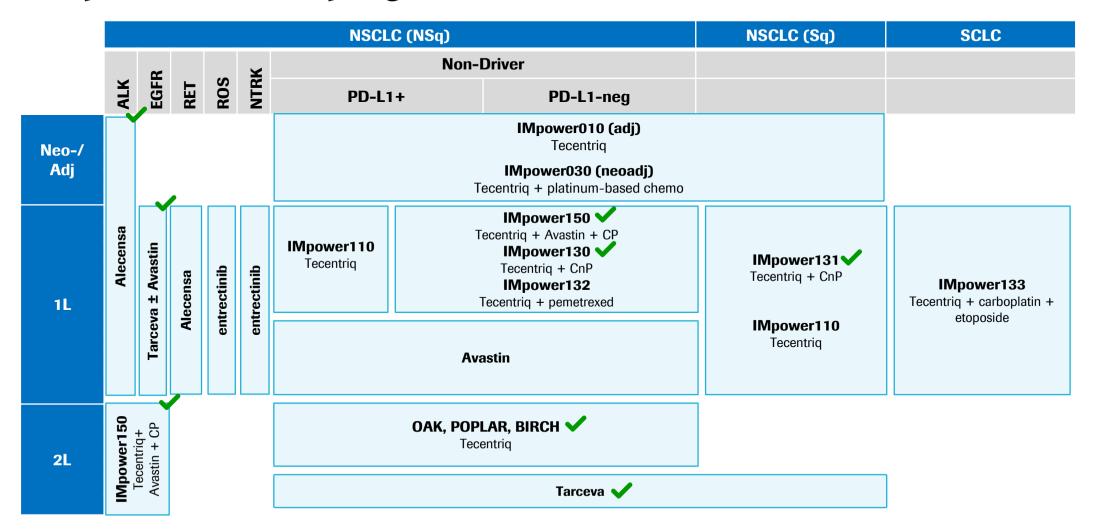
Treatment driven by histology and actionable mutations





Broad portfolio in NSCLC today and looking ahead

Ability to cover all key segments





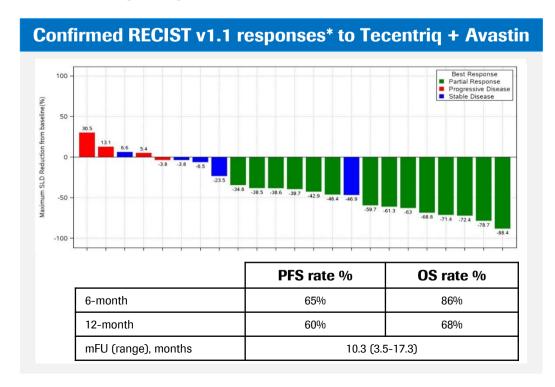
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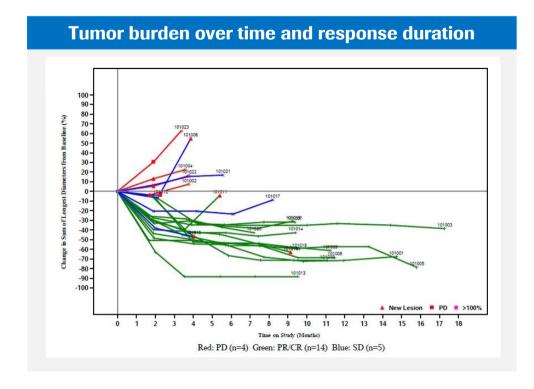
IMpower131: Tecentriq + chemo in 1L sq NSCLC

GO30140: Tecentriq + Avastin in 1L HCC



Tecentriq + Avastin in 1L hepatocellular carcinoma Encouraging phase 1 data, phase 3 study ongoing





- The combination of Tecentriq and Avastin shows promising early efficacy in patients with advanced HCC
- Confirmed ORR by RECIST v1.1 of 61% by INV; 10/14 responses are ongoing >6 months with 3 responses ongoing >12 months
- Median OS, PFS, and DOR have not yet been reached
- Combination of Tecentriq and Avastin was safe and well tolerated, no new safety signals
- Phase 3 (IMbrave150) of Tecentriq+Avastin vs. sorafenib ongoing



Biomarkers in the era of cancer immunotherapy

Priti S. Hegde, Ph.D.

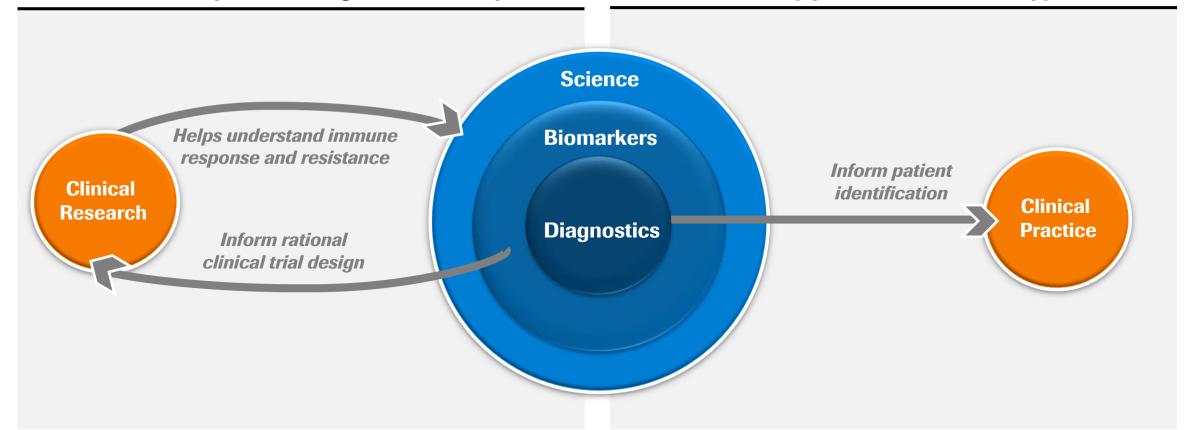
Director, Oncology Biomarker Development



Scientific inquiry to identify increasingly effective & meaningful biomarkers that are predictive of patient response

Incorporate science and biomarker findings into studies to develop best CIT regimen for each patient

Develop and commercialize diagnostic tests to identify patients for best therapy

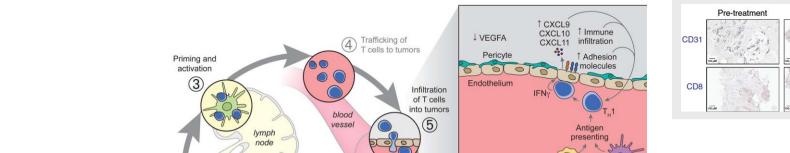




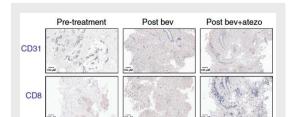
Scientific understanding to identify combinations

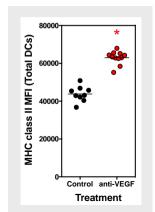
Establishing treatment options tailored to the specific immune

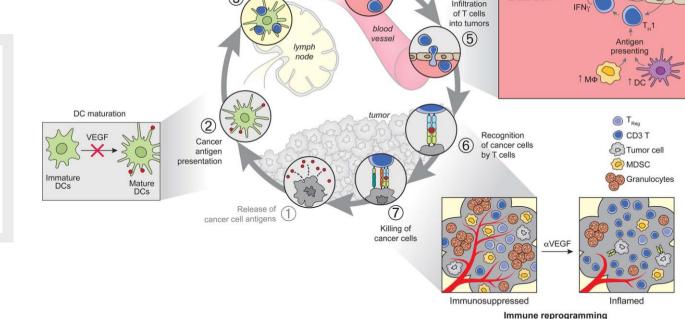
biology associated with a tumor type

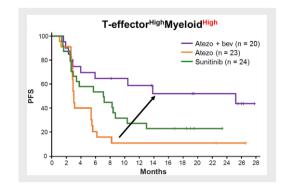


Tumor-vasculature normalization









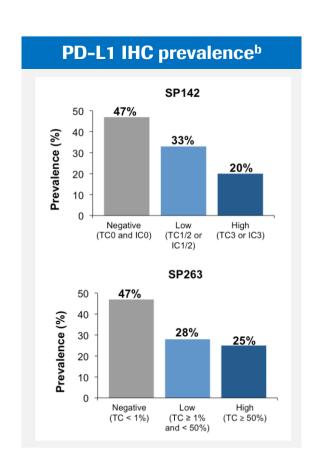
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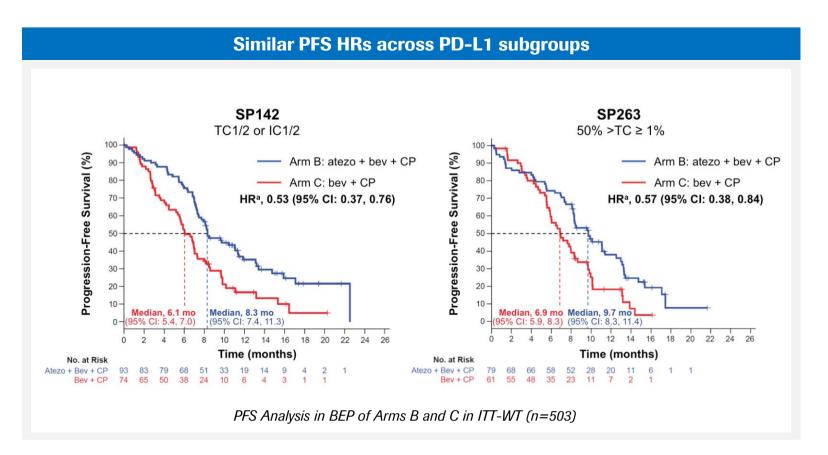
Dx leadership in an increasingly fragmented treatment landscape Moving from AC trials to disease-specific Dx subsets

PD-L1 IHC	 In the front-line setting, PD-L1 performs well in enriching for patients with PFS benefit (50- 55% of the patient population)
T _{eff} gene signature	T _{eff} gene signature is equivalent to PD-L1 IHC
ТМВ	 Response rate and duration of response to CPI correlate with TMB levels across different tumor types TMB identifies a distinct patient population not currently captured by PD-L1 IHC
NGS testing	NGS testing for rare biomarkers and as a standard test across tumor types

PD-L1 IHC assays are clinically equivalent

IMpower150 demonstrates high concordance between SP142 and SP263

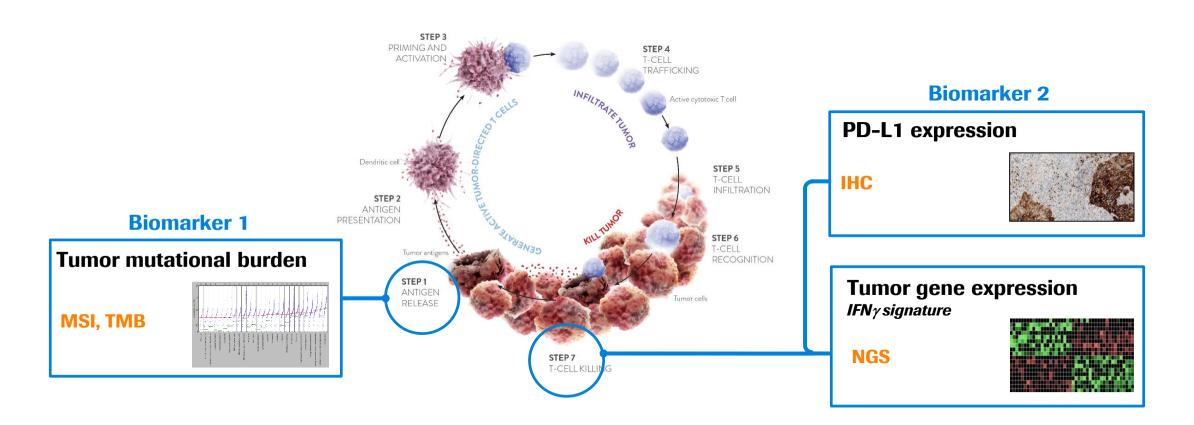




Kowanetz M et al., AACR 2018

ore

Complex biology behind efficacy of immune checkpoint inhibitors Capturing factors in addition to PD-L1 expression



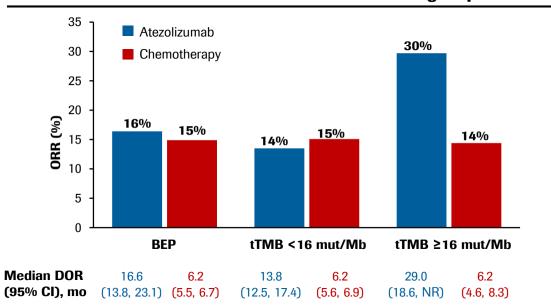
Robust biomarker research might allow to personalize cancer immunotherapy for patients in the future

High tissue-based TMB (tTMB) is associated with enriched ORR and DOR across tumor types and lines of therapy

ORR by tTMB cut-offs^a

<u>Subgroup</u>	<u>n (%)</u>		ORR (95% CI)
Pooled BEP	987 (100%)	F ♠ -1	16% (14, 19)
TMB ≥ 4	815 (83%)	⊢ ♦ ⊣	18% (15, 20)
TMB ≥ 10	387 (39%)	$\leftarrow \spadesuit \rightarrow$	24% (20, 28)
TMB ≥ 16	175 (18%)	├	30% (23, 37)
TMB ≥ 20	119 (12%)	├	33% (24, 42)
TMB ≥ 24	80 (8%)	——	36% (26, 48)
TMB ≥ 26	66 (7%)	├	39% (28, 52)
	10%	6 20% 30% 40% 50%	60%
		Objective Response Rate	

ORR and **DOR** in tTMB* ≥16 vs <16 subgroups



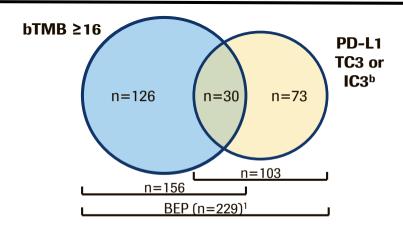
Legrand FA et al., ASCO 2018
Oral presentation on Tuesday, Jun 5th

Results are encouraging in the understanding of the mechanisms underlying responses to cancer immunotherapy

Legrand FA et al., ASCO 2018

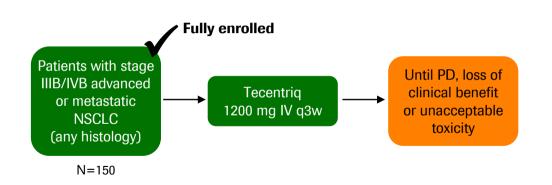
Blood-based TMB (bTMB): A non-invasive biomarker ~30% of patients with NSCLC have inadequate tumor tissue for molecular testing

OAK Ph3: bTMB ≥16 predicts PFS benefit^a



	PFS HR (95% CI)	OS HR (95% CI)
bTMB ≥16	0.64 (0.46, 0.91)	0.64 (0.44, 0.93)
TC3 or IC3	0.62 (0.41, 0.93)	0.44 (0.27, 0.71)
bTMB ≥16 and TC3 or IC3	0.38 (0.17, 0.85)	0.23 (0.09, 0.58)

B-F1RST Ph2: Prospective evaluation of bTMB



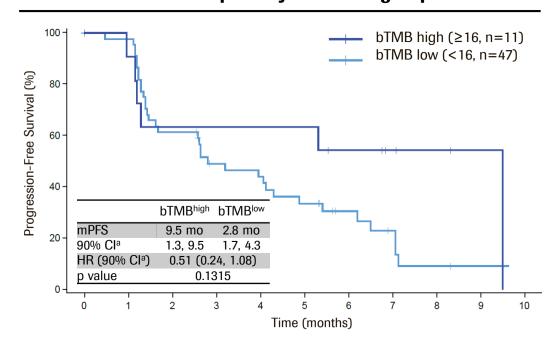
Interim Analysis: Prespecified at 6 mo after 50% of patients have been enrolled *Primary analysis:* ORR and PFS (co-primary endpoints), expected later in 2018

bTMB identified patients who derived greater PFS benefit from Tecentriq as compared to the all-comer population in the two original NSCLC studies (POPLAR and OAK)

B-F1RST: bTMB enriches for PFS benefit of Tecentriq in 1L NSCLC

A potentially clinically relevant biomarker to inform treatment strategies

Tecentria PFS by bTMB subgroups



ORR^b in bTMB ≥16 vs <16 subgroups

RECIST v1.1	IAP	BEP	bTMB low	bTMB ^{high}
	(n = 78)	(n = 58)	(n = 47)	(n = 11)
ORR	15.4%	12.1%	6.4%	36.4%
PR	15.4%	12.1%	6.4%	36.4%
SD	33.3%	34.5%	36.2%	27.3%
PD	37.2%	37.9%	38.3%	36.4%

Minimum follow-up: 6 months

Velcheti V et al., ASCO 2018 Oral presentation on Tuesday, Jun 5th

Interim analysis results support the bTMB selection of patients in the ongoing, label-enabling Ph3 BFAST study

Velcheti V et al., ASCO 2018; Data cutoff: December 7, 2017.

^aPer protocol, efficacy differences between bTMB high vs low subgroups are tested at a significance level of 0.1, and 90% Cls are provided. ^bUnconfirmed ORR (2 patients had only 1 scan prior to clinical cut-off). bTMB high, ≥16; bTMB low, <16. BEP comprised patients with a baseline evaluable blood sample with adequate tumor content (i.e. maximum somatic allele frequency [MSAF] ≥1%) to test on the FMI bTMB assay. IAP=interim analysis population; BEP=biomarker-evaluable population; bTMB=blood-based TMB; ORR=objective response rate; PR=partial response; SD=stable disease; PD=progressive disease



Dx leadership in an increasingly fragmented treatment landscape Moving from AC trials to disease-specific Dx subsets

PD-L1 IHC	 Increasing PFS benefit associated with higher PD-L1 expression (IMmotion151) Increasing OS benefit associated with higher PD-L1 expression (OAK, IMpower150) SP142 and 22c3/SP263 are interchangeable (OAK, IMpower150)
T _{eff} gene signature	 Gene signatures are seen as the future to enable multiplex testing algorithms for patients T_{eff} gene signature is equivalent to PD-L1 IHC
TMB	 tTMB: Pan tumor development for Tecentriq monotherapy (MYPATH, MX39795) bTMB: Non-invasive biomarker for Tecentriq in 1L NSCLC (B-F1RST, B-FAST)
NGS testing	Support NTRK pan-tumor, ROS1 in NSCLC, PI3K, PTEN alterations in breast cancer



Highlights late stage portfolio outside cancer immunotherapy

Sandra Horning, M.D.

Executive VP

Chief Medical Officer and Head Global Product Development



ASCO Highlights

Hematology

Breast

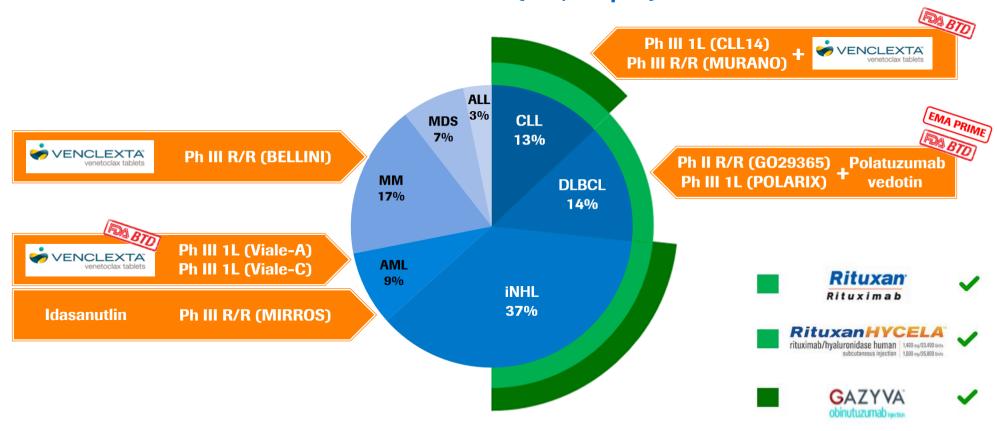
Lung



Late stage hematology

Improving standard of care and extending into new indications

Incidence rates (330,000 pts¹)



¹ Datamonitor; incidence rates includes the 7 major markets (US, Japan, France, Germany, Italy, Spain, UK); CLL=chronic lymphoid leukemia; DLBCL (aNHL)=diffuse large B-cell lymphoma; iNHL=indolent non-hodgkin's lymphoma; AML=acute myeloid leukemia; MM=multiple myeloma; MDS=myelodysplastic syndrome; ALL=acute lymphoblastic leukemia; Venclexta in collaboration with AbbVie; Gazyva in collaboration with Biogen; Polatuzumab vedotin in collaboration with Seattle Genetics

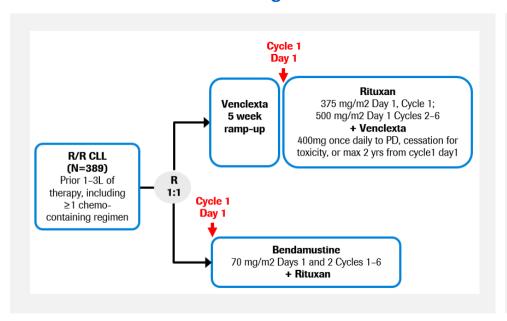
Venclexta + Rituxan in R/R CLL

Roche

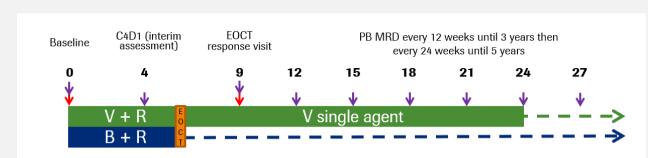
MURANO results define new standard of care



Trial design



MRD assessment (2 EP)



- MRD negativity (MRD–) defined as <1 CLL cell per 10 000 leukocytes (10⁻⁴)
- Sample collection times for PB (♥) and BM (♥) identical in both arms
- MRD was centrally assessed by ASO-PCR and/or 8-color flow cytometry
- MRD status was reported: MRD+ if either ASO-PCR or flow-cytometry positive

Phase III results (MURANO) presented at ASH:

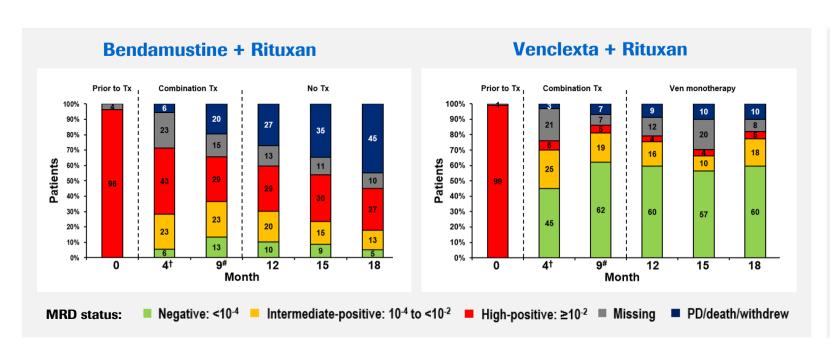
- Primary PFS endpoint met (HR of 0.17) with benefit across all sub-groups, including high-risk patients
- OS HR of 0.48 with a descriptive p-value of 0.0186; Landmark 2Y OS at 91.9% for V+R vs 86.6% for B+R





PB MRD negativity maintained over time regardless of risk features





	V+R	B+R
ITT population	62	13
	p<0.0001**	
Del(17p) and/or TP53 mut		
Yes No	57 66	5 20
IGVH		
Unmutated Mutated	61 64	15 16

Phase III update (MURANO):

- PB MRD negativity kinetics for V+R are durable reflecting deep responses and correlate well with clinical outcome
- High PB MRD negativity for V+R achieved regardless of risk features (del17p, TP53mut, IGVH) contrary to B+R
- MURANO data filed in the US and EU; PDUFA date set for June 28
- Ph III (CLL14) results for Gazyva + Venclexta in 1L CLL expected in early 2019



Venclexta + azacitidine/decitabine in 1L AML for older patients Deep and durable responses regardless of risk status and age



				uMRD after	Median (months)	
Cohort	N	ORR N (%)	CR/CRi N (%)	CR/CRi n/N (%)	mDOR of CR/CRi	mOS
All patients	145	99 (68)	97 (67)	27/97 (29)	11.3 (8.9, NR)	17.5 (12.3, NR)
V+aza/dec 400mg	60	44 (73)	44 (73)	17/44 (39)	12.5 (7.8, NR)	NR (11.0, NR)
V+azacitidine	29	22 (76)	22 (76)	10/22 (45)	NR (5.6, NR)	
V+decitabine	31	22 (71)	22 (71)	7/22 (32)	12.5 (5.1, NR)	
V+aza/dec 800mg	74	50 (68)	48 (65)	10/48 (21)	11.0 (6.5,12.9)	17.5 (10.3,NR)
V+azacitidine	37	22 (59)	21 (57)	7/21 (33)	11.7 (4.6, 12.9)	
V+decitabine	37	28 (76)	27 (73)	3/27 (11)	9.2 (5.9, NR)	
Historical azacitidine	215		60 (28)		10.4	10.4
Historical decitabine	242		63 (26)		NR	7.7

Phase Ib update (NCT02203773):

- Strong responses across risk subgroups and age >75 years compare favorably to historic results
- mOS not reached for the 400mg dose comparing favorably to historic results of 10.4m for aza and of 7.7m for dec
- 400mg V+aza/dec dose established due to best benefit-risk profile; Ph III (Viale-A) of V+aza in 1L AML on-going
- Accelerated filing of Ph Ib data expected by mid 2018

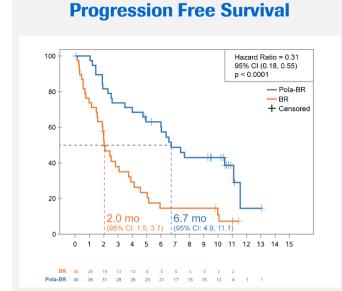


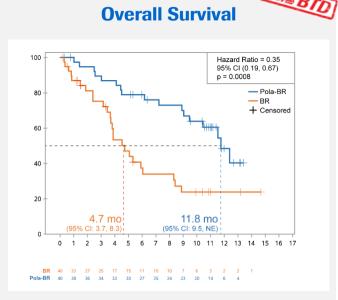


Polatuzumab vedotin + BR in R/R DLBCL

PFS/OS benefit regardless of prior treatment and disease status

		2018 AS ANNUAL MEE
	Pola + BR (N=40)	BR (N=40)
PET-CR at EOT (%)	40	15
mPFS (months)	6.7 (4.9, 11.1)	2.0 (1.5, 3.7)
HR (95% CI)	0.31 (0.18, 0.5	i5); p<0.0001
2 L	11.1 (10.4,NE)	3.7 (1.5, 5.1)
3 L+	6.0 (4.0, 7.6)	2.0 (1.5, 2.8)
Relapsed	11.1 (10.4, NE)	5.1 (2.5, 10.0)
Refractory	6.0 (3.5, 7.4)	1.9 (1.1, 2.8)
mOS (months)	11.8 (9.5, NE)	4.7 (3.7, 8.3)
HR (95% CI)	0.35 (0.19, 0.6	57); p=0.0008
2 L	NR (10.5, NE)	5.9 (3.9, 8.4)
3 L+	11.5 (8.9, NE)	3.8 (3.2, 8.9)
Relapsed	NR (6.0, NE)	NR (NE, NE)
Refractory	11.5 (7.2, 12.4)	3.8 (3.2, 5.3)





Phase II update (GO29365):

- CR, PFS, OS were positive with a PFS HR of 0.31 (p<0.0001) and an OS HR of 0.35 (p=0.0008)
- OR, CR, PFS and OS were positive regardless of prior line of therapy (2L/3L+) or disease status (relapsed/refractory)
- · Polatuzumab vedotin can be safely administered in combination with BR
- Accelerated filing of Ph II data expected in H2 2018



ASCO Highlights

Hematology

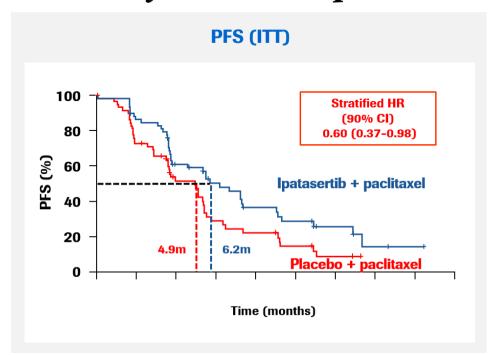
Breast

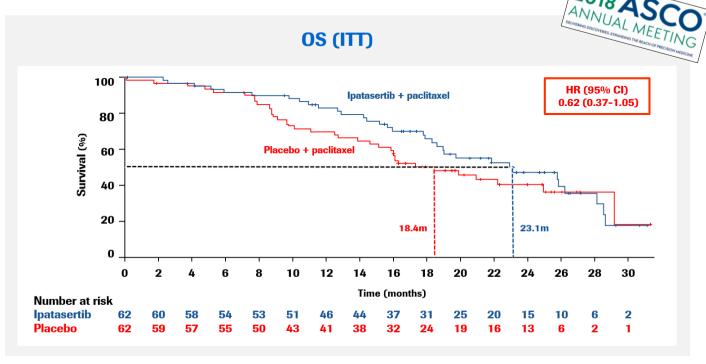
Lung





PFS benefit and OS update





Ph II update (LOTUS):

- PFS HR in all comers was 0.6 vs 0.44 for patients with PIK3CA/AKT1/PTEN-altered tumors as determined by FMI's FoundationOne NGS assay
- Trend towards improved OS with a stratified OS HR in all comers of 0.62; Final OS results expected in 2019
- IPATunity130 (NCT03337724), a randomized phase III trial, is evaluating ipatasertib + paclitaxel as 1L treatment for PIK3CA/AKT1/PTEN-altered advanced TNBC (cohort 1) and in HR+/HER2- mBC (cohort 2)



ASCO Highlights

Hematology

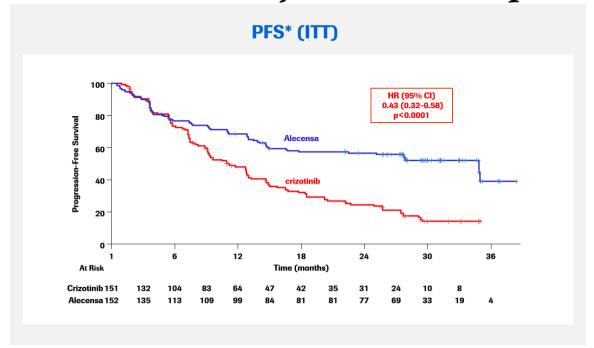
Breast

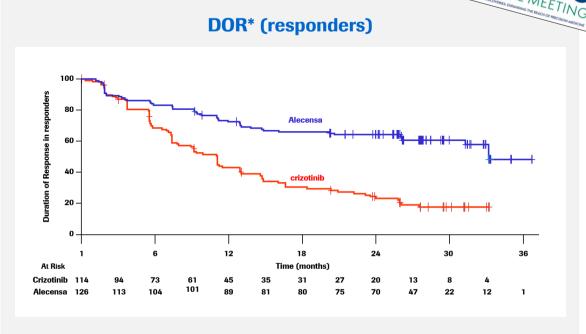
Lung



Alecensa in 1L ALK+ NSCLC

Alecensa currently more than triples PFS and DOR vs crizotinib





Ph III update (ALEX):

- Median PFS for Alecensa was 34.8m vs 10.9m for crizotinib with a stratified HR 0.43 and in patients with baseline CNS metastases median PFS was 27.7m vs 7.4m (HR 0.35). Median DOR for Alecensa was 33.1m vs 11.1m for crizotinib. OS data are still immature.
- Alecensa established as standard of care in 1L ALK+ NSCLC due to significantly improved efficacy and better safety
- Alecensa's efficacy likely reflects more potent inhibition (also in the CNS), as well as suppression of common on-target resistance mechanisms



Phase III oncology pipeline keeps expanding

31 trials and unique combinations across multiple diseases

Lung: NSCL	C, SCLC, ALK+NSCLC		and neck	
L non-sq	Tecentriq+carbo/pac+/-Avastin	IMpower150	IN Tecentriq+/-chemo	IMvoke01
1L non-sq	Tecentriq+carbo+nab-pac	IMpower130		
1L sq	Tecentriq+carbo+pac/nab-pac	IMpower131	t: TNBC; HER2+; ER+/HER2-	
1L non-sq	Tecentriq+cis/carbo+pem	IMpower132	Tecentrig+nab-pac	IMpassio
1L Dx+	Tecentriq	IMpower110	Tecentriq+pac	IMpassio
Adj	Tecentriq	IMpower010	IBC Tecentriq+nab-pac	IMpassio
1L SCLC	Tecentriq+carbo+etoposide	IMpower133	Tecentriq+paclitaxel	IMpassio
			VBC ipatasertib+paclitaxel	IPATunity
Melanoma			R+ mBC ipatasertib+paclitaxel	IPATunity
1L BRAFwt	Tecentriq+Cotellic	IMspire170		
1L BRAFmut	Tecentriq+Cotellic+Zelboraf	IMspire150 TRILOGY	ocellular carcinoma	
			Tecentriq+Avastin	IMbrave1
Renal				
1L	Tecentriq+Avastin	IMmotion151	an	
Adj	Tecentriq	IMmotion010	Avastin/carbo/pac+/-Tecentriq	IMaGYNO
Bladder			tology: CLL, MM, AML, DLBC	L
1L	Tecentriq+/-gem/plat	IMvigor130	Venclexta*+Gazyva	CLL14
Adj MIBC	Tecentriq	IMvigor010	Venclexta*+Rituxan	MURANO
,		- g	Venclexta*+bortezomib/dexa	BELLINI
D			idasanutlin+cytarabine	MIRROS
Prostate			Venclexta*+azacitidine	Viale-A
1L CRPC	ipatasertib+abiraterone	IPATential150	Venclexta*+LDAC	Viale-C
2/3L CRPC	Tecentriq+enzalutamide	IMbassador250	polatuzumab vedotin+Rituxan-C	HP POLARIX

^{*} Venclexta in collaboration with AbbVie; Gazyva in collaboration with Biogen; Polatuzumab vedotin in collaboration with Seattle Genetics



Oncology Strategy Update (Digital Health and PHC)

Daniel O'Day

CEO Roche Pharmaceuticals

Our innovation strategy remains unchanged

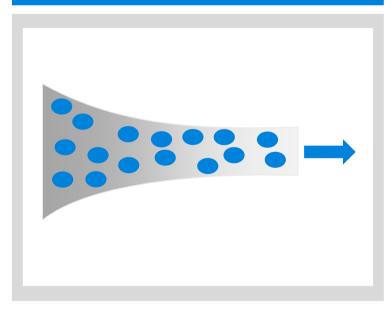


Accelerating data & advanced analytics efforts as central pillar of our strategy

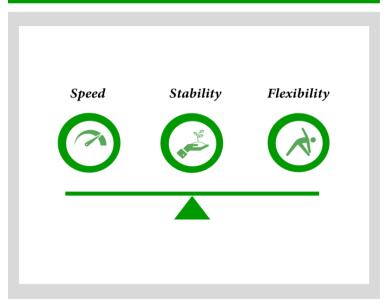
Pipeline & commercial delivery

World-leading data & advanced analytics

Organisational transformation







Diverse, multidisciplinary talent base to drive innovation & execution



Rejuvenating the portfolio Through continuously improving standard of care

Replace existing businesses

MabThera

Herceptin

Avastin

Lucentis

Tamiflu

Gazyva, Venclexta, polatuzumab vedotin,

Sub Cut

Perjeta, Kadcyla, Sub Cut

Tecentriq, entrectinib

VA2, port delivery

baloxavir (Cap Endo)

Entering new franchises

MS:

Ocrevus

Hemophilia:

Hemlibra

CNS:

SMA, Autism, Huntington's

ASCO / WFH 2018 highlights

Hemlibra: HAVEN 3 / 4 with superior profile

Tecentria: IMpower150: OS benefit

IMpower 130: OS benefit IMpower 131: PFS benefit

+Avastin in HCC: Meaningful responses

Venclexta: MURANO in R/R CLL: New SoC showing

high and durable MRD negativity

1L AML (1b): Deep & durable responses

Polatuzumab: R/R DLBCL: Strong efficacy confirmed

Ipatasertib: LOTUS (Ph II) in TNBC: PFS benefit

Alecensa: ALEX 1L ALK+: >34 months PFS benefit



Driving personalized healthcare forward

Personalize treatment through understanding of a patient's tumor

	Blockbuster medicines	Targeted therapies	Personalized treatments
		**************************************	*********** ************
Target population	Large: unspecified	Medium: sub-group	Small: individual patient
Diagnostics	No specific biomarkers	Single disease marker	Comprehensive NGS & response monitoring
Freatment	One medicine fits all	Targeted agents	Personalized combos of targeted & CIT agents
			Increasing need for advanced data analytics capabilities



Data insights leveraged along the value chain Foundation of future competitive differentiation











Improved access & personalized patient care

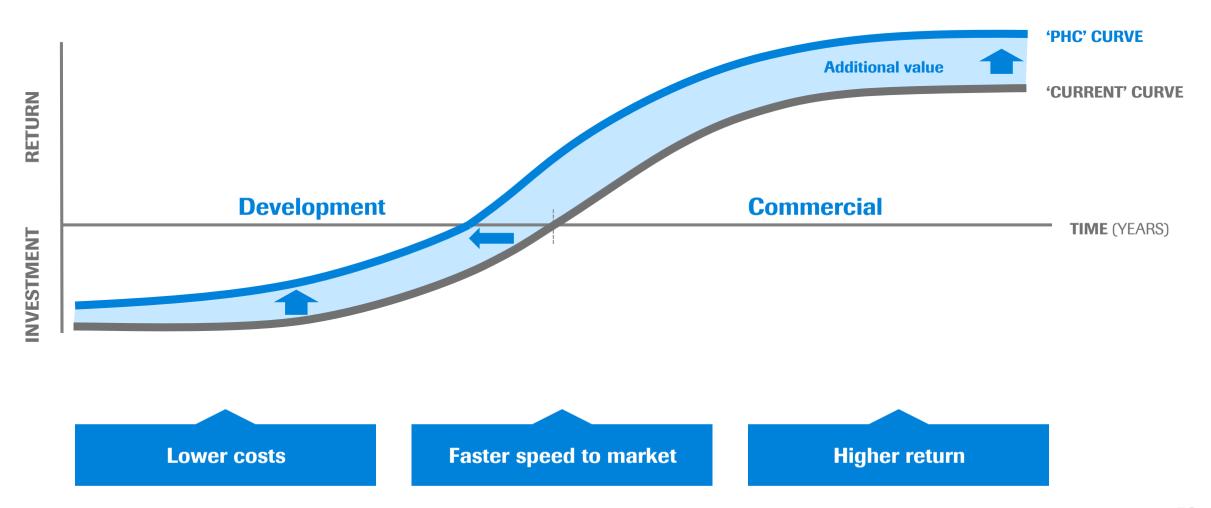








... creating direct & indirect value to our business More effective R&D and more differentiated products



Acquisition of Flatiron



Leading player driving personalized patient care in oncology



Strong network in Oncology



Leading EMR system and analytics solutions used by ~15% of US oncologists and covering ~15% of active patients



Leading real world data base

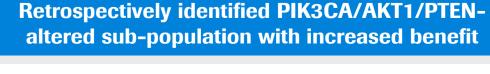
- Research-quality EMR data base covers 10m patients, over 2m of them active
- 90% of large Pharma companies are working with Flatiron data

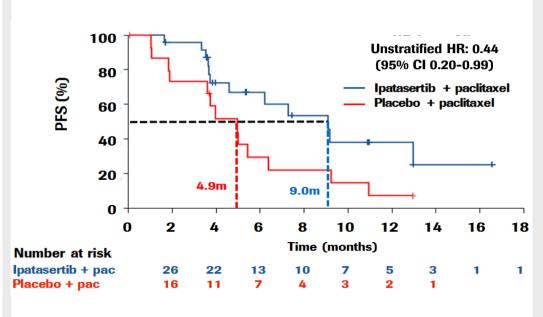
While Flatiron will remain independent, acquisition will help to expand our existing partnership and provide required resources to accelerate key strategic projects in the field of personalized healthcare

Generating new biologic insights and pan-tumor strategies *PIK3CA/AKT1/PTEN-altered tumors in the LOTUS trial*

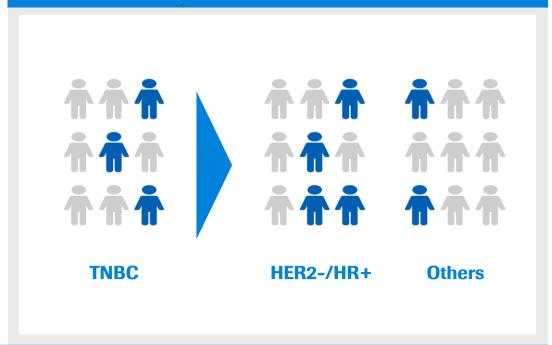








Utilizing FMI database to expand ipatasertib clinical trial program across different tumors

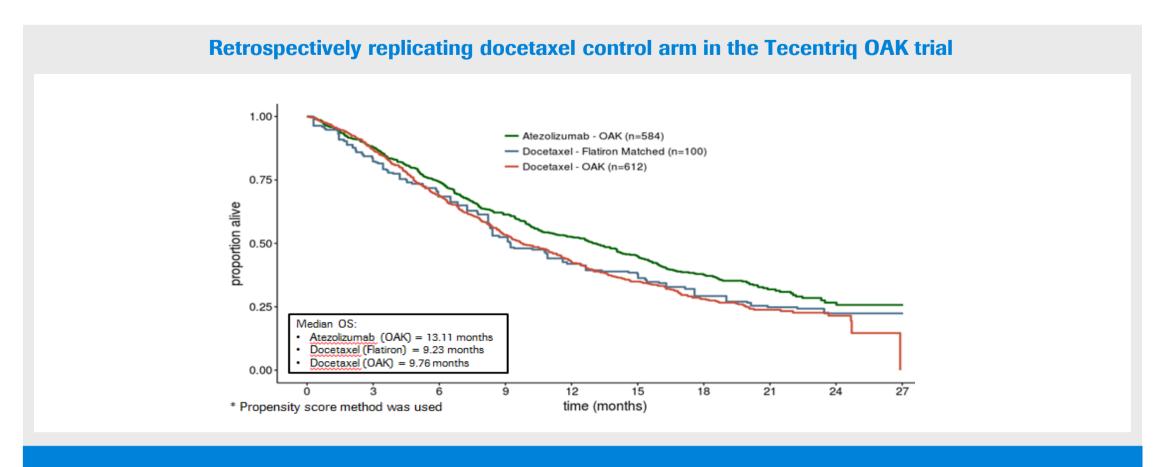


FMI key in identifying relevant patient sub-populations

Creating external control arm with RWD Virtual control arm for Tecentriq in 2L NSCLC (OAK)



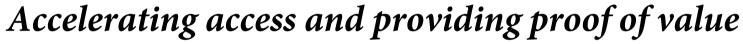




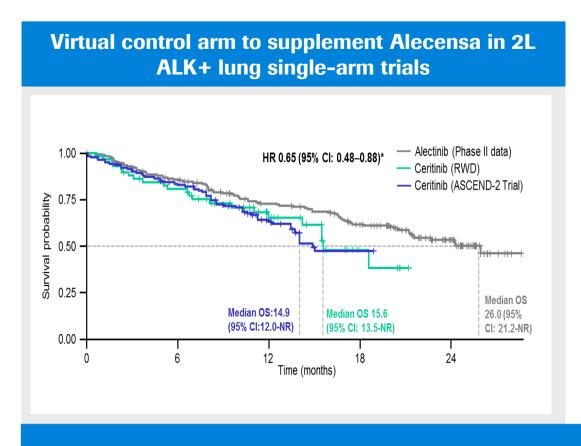
Leveraging FH EMR data comprehensiveness & quality for more effective clinical development

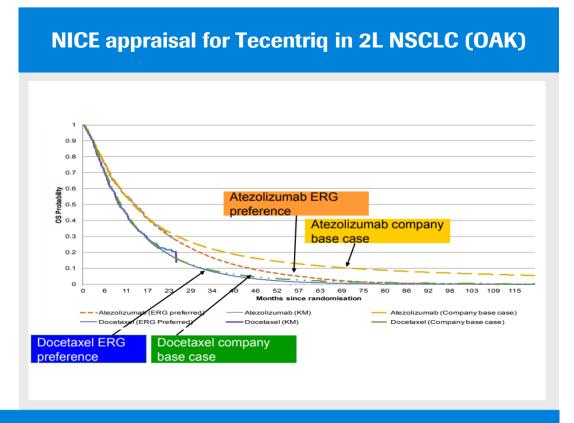
Leveraging RWD for regulatory approvals & HTA negotiations









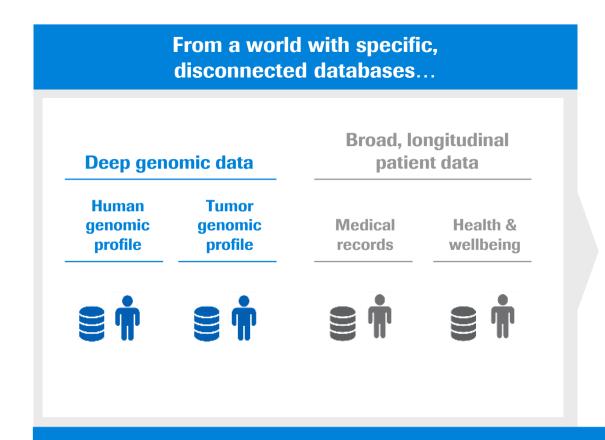


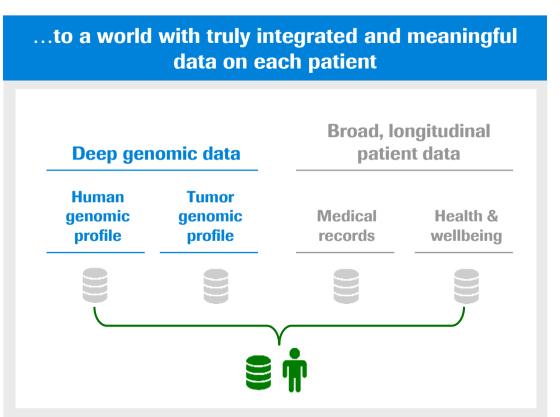
Leveraging FH EMR data in regulatory submissions and reimbursement discussions

Roche

How to build true Meaningful Data at Scale?

Integrating complementary patient data will drive competitive advantage

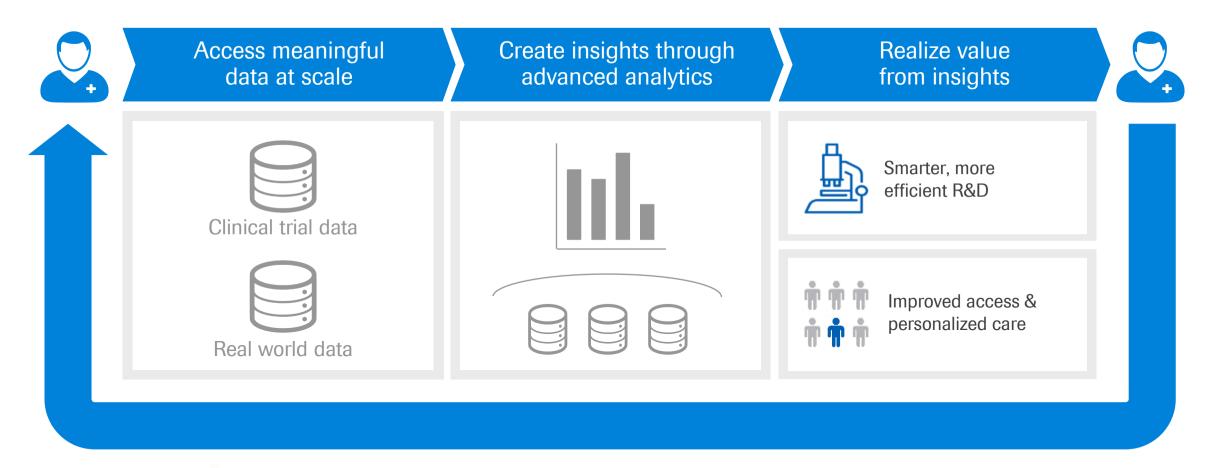




Integrating deep and broad patient data has significant value potential to Roche and stakeholders

Roche

Our vision of personalized healthcare Leveraging large data and advanced analytics











Doing now what patients need next